



Office of the Vice Chancellor

Thursday, 22 March 2018


Dr. Vinod Kumar
Chief Executive Officer
ZHOUAND INSTITUTE PTY. LTD., t/a Australian College of the Professions
Level 25 Aurora Place 88 Phillip Street
Sydney NSW 2000

Dear Dr. Vinod Kumar,

Southern Cross University is providing a range of vocational pathways into [Southern Cross University degrees](#) from some Nationally accredited courses and qualifications within discipline related Australian Training Packages. It is with pleasure that I confirm the AQF Vocational Qualification Credit Linkage arrangements that currently apply for ZHOUAND INSTITUTE PTY. LTD., t/a Australian College of the Professions .

41201 - ZHOUAND INSTITUTE PTY. LTD.

BSB51915- Diploma of Leadership and Management
BSB61015- Advanced Diploma of Leadership and Management
BSB80215- Graduate Diploma of Strategic Leadership
FNS40615- Certificate IV in Accounting
FNS50215- Diploma of Accounting
FNS60215- Advanced Diploma of Accounting

View the live and searchable **AQF Vocational Qualification Credit Linkages**  document published at www.scu.edu.au/aqfvocationallinkages for specific credit details into a range of undergraduate and postgraduate degrees.

To search the document for applicable credit arrangements into named Southern Cross University courses, click on the link to download. Open the document, Select 'CTRL + F' to reveal the search window. Enter the relevant search criteria (course code or name) into the search box and select enter.

A completed AQF Certificate IV or Diploma qualification, in any discipline, also provides a pathway into the Bachelor of Arts:

SCU course: Bachelor of Arts (3007099) :: CRICOS Code: 016183A

Participating institute courses:

An AQF Certificate IV qualification

Credit granted: 4 units, of a total of 24 (16% of the course) – 4 unspecified elective units.

An AQF Diploma qualification

Credit granted: 8 units, of a total of 24 (33% of the course) – 8 unspecified elective units.

There may be qualifications on your scope for which credit linkage arrangements don't currently exist. We are keen to work with you to create new higher education pathways into our postgraduate degrees for:

BSB80415- Graduate Diploma of Portfolio Management

What are Southern Cross University Vocational Qualification Credit Linkages?

Linkage arrangements facilitate entry (admission) and/or [credit for prior learning](#) into a named degree for any person holding one of the approved vocational qualifications/courses, without the need for a 'formal agreement' to exist between our organisations. This means Australian domestic students and international off-shore students can confidently articulate into the first or second year of a degree qualification with predetermined credit outcomes, no matter how the learning is obtained, face-to-face, on-campus or online. If the Southern Cross University course is CRICOS registered these linkage arrangements are also applicable to international on-shore students completing vocational courses/qualifications in Australia on a student visa.

What credit transfer limits apply?

At Southern Cross University, [standard credit amounts](#) are awarded into discipline related (cognate) Southern Cross University courses under the [Advanced Standing and Recognition of Prior Learning Procedure - Schedule 1](#). Southern Cross University will provide the maximum possible credit in recognition of prior learning, via our Advanced Standing process and reserves the right to make the final decision on the appropriate level of credit.

What entry requirements apply?

All applicants (domestic or international) must meet the University's [English language requirements for admission](#).

For completed and partially completed vocational course or qualifications, please be guided by the academic [equivalent rank for University entry](#) and the Indicative entry score published for each Southern Cross University [degree](#).

What does this mean for your educational organisation?

Your organization may actively market and promote these linkage arrangement to domestic and international students. Select [market and promote](#) to view the linkage marketing guidelines.

The Southern Cross University and Hotel School logos may only be used for specific and approved purposes. Email your request to market Southern Cross linkages using these logos to: pathways@scu.edu.au.

Please attach:

- an electronic copy of this confirmation letter; and
- a draft of the proposed promotional materials or website.

When referring to an approved linkage arrangement in promotional materials or your website, the following link to the most current arrangements must be provided: www.scu.edu.au/aqfvocationallinkages.

How should Southern Cross course promotional materials be obtained?

To obtain domestic promotional materials about Southern Cross courses please email: publications@scu.edu.au

To obtain international promotional materials about Southern Cross courses please email:

Gold Coast, Lismore and Coffs Harbour	Sydney, Melbourne and Perth	The Hotel School Sydney and Melbourne
intpublications@scu.edu.au	ali.butt@educoglobal.com	cheryl.brennan@scu.edu.au

www.scu.edu.au

Lismore
PO Box 157, Lismore NSW 2480 Australia
T +61 2 6620 3000 F +61 2 6620 3700

Coffs Harbour
Hogbin Drive, Coffs Harbour NSW 2450 Australia
T +61 2 6659 3777

Gold Coast
Locked Mail Bag 4, Coolangatta QLD 4225 Australia
T +61 7 5589 3000 F +61 7 5589 3700

Who should I contact to invite Southern Cross University to an Open Day or Information Session?

The University is pleased to attend your Open Day, Careers Expo or Pathways to University Information Session, so students can make an informed decision about further study. For student recruitment support please contact:

Gold Coast, Lismore and Coffs Harbour	Sydney, Melbourne and Perth	The Hotel School Sydney and Melbourne
Laura Chatwin Manager, Student Recruitment Student Administration Services T 07 5589 3399 M 0437 161 868 E: laura.chatwin@scu.edu.au	Muhammad Ali Butt (preferred name Ali) Vice President Sales & Marketing P: +61 3 8888 6579 M: +61 415 959 054 E: ali.butt@educoglobal.com	Cheryl Brennan Student Recruitment Manager: P: +61 2 8249 3249 M: +61 408 593 212 E: cheryl.brennan@scu.edu.au

How should students apply to study with Southern Cross University?

Our website provides information about how [domestic students apply](#) and [international student apply](#) to study at Southern Cross University.

Will Southern Cross University package international offers with linkage partners?

All Australian providers now have Simplified Student Visa Framework (SSVF) status. All institutions have their own risk rating that they match with the overseas country risk rating. Therefore, Southern Cross University will not be developing future streamlined visa processing partnership agreements.

What is the general international student application and offer process at Southern Cross University?

1. A person applies and receives a formal 'Offer of a place' of study with your organisation.
2. The person also applies to study with Southern Cross University and provides a copy of the 'Offer of a place' issued by your organisation. International students from low risk countries can apply directly to Southern Cross University. Some international students from high-risk assessment countries must apply through an [Southern Cross University education agent](#). We encourage your education agents to also consider [becoming a Southern Cross University education agent](#).
3. The Southern Cross University application is assessed for genuine evidence, fulfilment of course admission and English language proficiency requirements etc.
4. If the assessment is successful, Southern Cross University issues a conditional 'Offer of a place' (confirming a range of information including fees, deposit, total duration of study in light of propable advanced standing and how to repond to the offer.
5. The applicant accepts/defers or declines the offer.
6. If accepted, and depending on the risk level of the country they are from, an interview for Genuine Temporary Entrant (GTE) assessment may occur.
7. If GTE requirements are satisfied the person pays a deposit (1 session or 6 months of fees for people from low risk countries or 2 sessions or 1 year of fees for people from high risk countries).
8. Health cover is arranged (with Bupa if by Southern Cross University) and the eCoE is issued.
9. Using the issued eCoE, the student/agent makes an appointment in their country for the visa interview.
10. The visa is granted or refused.
11. The student supplies Southern Cross University with a copy of the Certificate and Statement of Results issued by your organisation on course completion.
12. The Southern Cross University Offer becomes unconditional.
13. The student arrives for orientation and advanced standing is formally awarded.

www.scu.edu.au

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Detailed International student application, offer and packaging information is also available by location:

Gold Coast, Lismore and Coffs Harbour	Sydney, Melbourne and Perth	The Hotel School Sydney and Melbourne
GC, Lis & CH course options	Syd, Mel & P course options	Syd & Mel course options
CG, Lis & CH How to Apply	Syd, Mel & P How to Apply	Syd & Mel Hotel School International Applications
For further support contact:	For further support contact:	For further support contact:
Ulrike Baker Manager, International Admissions P: +61 2 6620 3876 E: ulrike.baker@scu.edu.au	Muhammad Ali Butt (preferred name Ali) Vice President Sales & Marketing P: +61 3 8888 6579 M: +61 415 959 054 E: ali.butt@educoglobal.com	Cheryl Brennan Student Recruitment Manager: P: +61 2 8249 3249 M: +61 408 593 212 E: cheryl.brennan@scu.edu.au

How does Southern Cross University support transitioning students?

Everyone's background and education pathway is unique. That's why we've put together a transition program to show future students what university life, services, technologies and study looks like at Southern Cross University. It's just one way to navigate any differences in experience between vocational studies and University. Follow the [connect and prepare](#) steps to learn more.

Still have questions about what it is like at Southern Cross University? [Contact us by phone, email or online.](#)

We look forward to growing our association with you in the future.

Yours Sincerely,



Ms. Nicole Cooper

Project Coordinator,

Office of the Vice-Chancellor, Southern Cross University

Lismore Campus

Military Road,
R Block - Level 3, Room 301
(PO Box 157), East Lismore, NSW, 2480, Australia

T +61 2 6626 9591 | **M** +61 421 270 827

E pathways@scu.edu.au

www.scu.edu.au

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